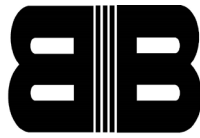


**NORTHERN CALIFORNIA**

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**BUSINESS BROKERAGE, INC.****SOUTHERN CALIFORNIA**

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**SMALL PRACTICE SPECIALIST: Brandon Ribolin 800-274-4272 FAX: 949-715-2024 brandon@go2bbi.com****Linda Long, Sales Administrator/ Client Support: 800-274-4272 FAX: 949-715-2024 bbiemail@go2bbi.com****August 28, 2024 NORTHERN CALIFORNIA  
CALL LEE RIBOLIN 800-727-4272****CPA PRACTICE #115013 LOS BANOS**

\$1,450,000 GROSS. Tax 57% (\$955 Avg. fee); Write-up/Bkkgpg. 31% (\$9,190/Yr Avg.); Comps/Rev, Consulting, Misc 13%. Ofc bldg. available to lease or buy (eventually relocatable) No in-person appts. for 75%+ of tax clients. Terms, Guarantee, Transition Support.

**CPA PRACTICE #112113 FRESNO**

\$1,288,905 GROSS. (2023 Est.). Tax 39% (\$876 Avg. fee); Write-up / Acctg. for Bus. Clients' tax prep. 43% (\$10,193/Yr. Avg. fee); Other 18% (Consulting, Fiduciary, Comps/Rev). Lease available or relocatable. No in-person appts. for ~60% of clients. Terms, Guarantee, Transition..

**CPA #178023 SAN MATEO COUNTY**

\$800,000 GROSS. Tax 83% (\$716 Avg); Write-up 12% (\$7,004/Yr. Avg); Other 5%. High Net: 82%. Indiv. /1040 clients' Avg. Income: \$277K. No in-person appts. for 50% of clients. Sellers available to work for new owner and offer Terms, Guarantee, Transition Support.

**CPA PRACTICE #163222 SAN JOSE**

\$750,000 GROSS. 4%+ increase over 2023. Tax 82% (\$567Avg); Bkkgpg. 12% (\$5,176Yr. Avg); Other 7%. 58% Net. No in person appts. for 70% of clients. Lease space in Seller-owned bldg. or relocatable to Buyer's office. Terms, Guarantee, Transition Assistance.

**CPA TAX #158824 REDWOOD CITY/MENLO PARK AREA**

\$619,000 GROSS. 100% Tax (\$1,436 Avg. fee). Sale is for about 79% of \$780K Total Gross. No in-person meetings for 80% of clients. Majority partner/ owner works 3 days/week. Staff will be leaving/ retiring, but 2 partners are available the 1st year. Terms, Guarantee, Transitional Assistance.

**CPA #159024 NW ALAMEDA COUNTY/EMERYVILLE**

\$532,025 GROSS. Tax 86% (\$776 Avg. fee); Write-up/Bkkgpg. 24% (\$2,027/Yr. Avg.); Misc. 3%. 4 partners perform all svcs. 2 available to work for new owner. Est. Net 58%. No appts. for 60% of tax clients. Relocatable or retain current ofc Terms, Guarantee, Transition Assistance.

**CPA/CTEC PRACTICE #155622 OAKMORE/PIEDMONT AREA**

\$480,636 GROSS. (Available to buyer). Tax 100% (\$903 Avg); High Net 64% (higher for buyer with existing practc). Ofc. in high-income area. Lease negotiable or relocatable. No appts. for 90% of tax clients. Sellers very motivated. 2 partners available to work P-T. Terms, Guarantee, Transition.

**CPA PRACTICE #146524 MODESTO**

\$465,000 GROSS. Tax 55% (\$476 Avg. fee); Write-up/Bkkgpg. 23% (\$2,865/Yr. Avg.); P/R, Consulting 22%. No meetings. for 80% of clients. Revenue increase: 2023: 19%+ & 2024: 9%+ Seller-owned bldg. (purchase or rent; relocatable after 1 year). . Terms, Guarantee, Transition.

**EA TAX & BKKPG PRACTICE #145014 CAMPBELL/SAN JOSE**

\$460,000 GROSS. Tax 90% (\$682 Avg. ); Bkkgpg. 10% (9 clients, \$4,833/Yr. Avg.). High Net 72%. Relocatable. No meetings for 79% of clients. Seller available to work 1st tax season. Terms, Guarantee, Transition.

**EA TAX PRACTICE #145024 SAN JOSE**

\$454,000 GROSS. 100% Tax (\$508 Avg. fee). Net 85%. No employees: 2 officers complete all returns; available to work for new owner (if so, Net would be reduced, compensation TBD). No meetings for 25% of clients. Majority of paymentss received at interview. Terms, Guarantee, Transition.

**CPA PRACTICE #141124 SAN FRANCISCO FINCL. DISTRICT**  
\$411,700 GROSS. (Available to buyer). Spin-off of a book of tax clients. High Avg. Fee: \$1,730. To be relocated to Buyer's office. Est. 95% Net. 98% of clients have no meeting. Excellent oppoty. to expand your practice. Terms, Guarantee, Transitional Assistance.

**CPA PRACTICE #140014 SUNNYVALE/ SANTA CLARA AREA**  
\$400,656 GROSS. Tax 90% (\$964 Avg. fee); Comps/Reviews 10% (6 clients, \$6,350/Yr. Avg.). Seller available to assist with Comps/Reviews. No in-person meetings for 90% of clients.. Good cash flow. Lease available (Seller-owned bldg) or relocate to your office. Terms, Guarantee, Transition.

**CPA PRACTICE #140024 PLEASANTON**

\$400,000 GROSS. Tax 91% (\$1,197 Avg. fee); Write-up 9% (\$2,500/Yr. Avg). 58% Net. Since the practice is relocatable, a buyer with a practice will realize a much higher Net. . 2 Tax Prep/Bkkgpg. employees available, want to stay. No mtgs. for 95% of tax clients. Terms, Guarantee, Transition.

**TAX & BKKPG PRACTICE #135424 VALLEJO**

\$356,000 GROSS. Tax 38% (\$504 Avg. fee); Bookkpg. 61% (\$3,728/Yr. Avg.); Misc. 1%. No meetings for 99% of tax clients. Relocatable to buyer's office, but prefer if buyer retains seller's office 1-2 years for highest level of client retention. Terms, Guarantee, Transitional Assistance.

**CPA PRACTICE #137624 LODI**

\$330,932 GROSS. Tax 90% (\$1,543 Avg. fee); Write-up/Bkkgpg. 8% (7 clients, \$3,981/Yr. Avg.); Misc. 1%. High income clients, including Agribiz, - high growth potential. Net 72%. No meetings for 1/3 of tax clients. Seller & spouse available P-T 1st tax season. Terms, Guarantee, Transition.

**CPA PRACTICE #133024 HAYWARD**

\$330,000 GROSS. Tax 36% (\$800 Avg. fee); Write-up 64% (\$6,364/Yr. Avg). Net 66%. Since Seller works from home & practice needs to be relocated, the buyer can expect a much higher Net. No meetings for 99% of clients. 1 employee handles all Bkkgpg. Terms, Guarantee, Transition.

**CPA #135123 EL DORADO CNTY: CAMERON PARK AREA**

\$320,000 GROSS. Tax 74% (\$1,040 Avg. fee); Write-up (Assoc. w/Tax Prep) 7% (\$9,499/Yr. Avg); P/R 7%. Relocatable to Buyer's office. Est. Net 70%+. No appts. for 45% of tax clients. Terms, Guarantee, Transition.

**CPA PRACTICE #128523 SAN FRANCISCO BAY AREA**

\$285,000 GROSS. Tax 69% (\$969 Avg.); Bookkpg/Payroll 31% (\$3,626/Yr. Avg). High Net 90%. No appts. for 95% of tax clients. Seller works from home, relocate to buyer's office. Terms, Guarantee, Transition.

**CPA TAX PRACTICE #123024 SAN RAFAEL AREA**

\$230,000 GROSS. Spin-off sale of a book of clients (approx. 50% of practice). 100% TAX (\$1,058 Avg. fee). Net 97%. Relocatable. No appts. for 90% of clients. Terms, Guarantee, Transition. **OFFER ACCEPTED**

**CPA #126023 LOS GATOS/ CAMPBELL/ SAN JOSE AREA**

\$200,000 GROSS. 100% Tax (\$1,085 Avg. fee). High Net 89%. Seller works from home office, so practice to be relocated to Buyer's ofc. No in-person appts. for 50% of clients. **Seller seeks a quick sale & is open to negotiation and all offers.** Terms, Guarantee, Transition Assistance.

**CPA TAX #112724 SANTA ROSA/ SONOMA COUNTY**

\$127,929 GROSS. 100% Tax (\$1,242 Avg. Fee). Great opportunity to add to your practice. 85% Net. No in-person meetings for 70% of clients. Seller works from home, so needs to be relocated. Terms, Guarantee, Transition.

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**CPA PRACTICE #112524 SAN RAMON-TRIVALLEY AREA**  
\$120,701 GROSS. Tax 99% (\$2,398 Avg. fee; Other 1%. Retirement due to health issues. Net 67%. If relocated, adjusted Net will be 85%+. High growth opportunity. Terms, Guarantee, Transition. **OFFER ACCEPTED**

**E.A. TAX PRACTICE #109824 NAPA COUNTY**  
\$98,165 GROSS. 100% Tax (\$418 Avg. fee). Est. Net 90%+ for buyer with a practice. Many clients live in city of Napa; relocatable to nearby cities. No appts. for 50% of clients. Great opportunity to grow your practice. Terms, Guarantee, Transitional Assistance.

**E.A. TAX PRACTICE #107923 WALNUT CREEK**  
\$79,000 GROSS. Tax 95% (\$789 Avg. fee); Consulting 5%. 94% Net. No in-person appts. for 90% of clients. Seller works from home; practice to be relocated to buyer's office. Terms, Guarantee, Transition Support.

**E.A. TAX PRACTICE #106624 CASTRO VALLEY**  
\$67,190 GROSS. 100% Tax (\$352 Avg. fee). 96% Net. Practice to be relocated to Buyer's office. No meetings. for 50% of clients. 15-30 min. meetings for 30% of clients, 45 minute meeting for 20%. Great oppty. to expand or start a practice. Terms, Guarantee, Transitional Assistance.

**CPA #103824 SAN RAMON/ DANVILLE/ DUBLIN AREA**  
\$38,740 GROSS. (Available). Spin-off of a book of 1040 tax clients, about 16% of practice. Avg. Fee: \$524. Need to relocate to buyer's ofc, so the Net will be ~99%. No appts. for 100% of clients. Terms, Guarantee, Transition.

**TAX & BOOKPG. PRACTICE #103124 SAN RAFAEL**  
\$31,766 GROSS. Tax 78% (\$683 Avg. fee); Acctg/Bkpg. 17% (\$3,070/Yr. Avg); Other 6%. Net 86%. Practice to be relocated to Buyer's office. No in-person meetings for 66% of tax clients. Terms, Guarantee, Transition.

**August 28, 2024 SOUTHERN CALIFORNIA**  
**CALL CRAIG VAN LANINGHAM 800-274-4272**

**CPA PRACTICE #214323 WEST L.A.**  
\$1,450,000 GROSS (2024 Est.). Tax/Write-up Billings Combined. Approx. 93% Tax, 7% Write-up/Acctg. (\$1,190 Avg. fee). Est. Net 63%. No meetings for 97% of tax clients. Excellent Staff. Terms, Guarantee, Transition

**CPA PRACTICE #210824 MONTEREY PARK/ ALHAMBRA**  
\$1,043,000 GROSS. Tax 46% (\$1,228 Avg. fee); Write-up/Bkpg. 48% (\$3,846/Yr. Avg); Comps. 6%. No in-person appts. for 85% of tax clients. *Chinese buyer with strong experience & who speaks Mandarin highly preferred.* Terms, Guarantee, Transition. **OFFER ACCEPTED**

**CPA #272924 PALOS VERDES/RED. BEACH/TORRANCE**  
\$720,300 GROSS. Tax 96% (\$1,329 Avg. fee); Write-up 4% (7 clients. \$1,643/Yr. Avg.). No in-person meetings for 95% of clients. Excellent staff. Terms, Guarantee, Transitional Assistance.

**CPA PRACTICE #256023 TORRANCE**  
\$571,555 GROSS. Tax 42% (\$426 Avg); Write-up/Bkpg. 58% (\$2,815/Yr Avg). Net 49% (higher Net if relocated). Relocatable. No appts for 60% of clients. Terms, Guarantee, Transition. **OFFER ACCEPTED**

**CPA PRACTICE #245324 NO. ORANGE COUNTY/ BREA AREA**  
\$453,000 GROSS. Tax 96% (\$701 Avg. fee); Bkpg. 4% (4 clients, \$5,050/Yr. Avg. fee). Practice to be relocated to Buyer's ofc.; eliminates most of the Seller's expenses; Est. Net of 75%. No appts. for 50% of tax clients. Terms, Guarantee, Transitional Assistance.

**CTEC TAX & BKKP #238724 COVINA/W. COVINA/AZUSA**  
\$362,951 GROSS. Tax 25% (\$578 Avg. fee); Bkpg. 52% (\$2,598/Yr. Avg.); Misc + Payroll 24%. 74% Net. Relocatable to Buyer's office. 2 employees available, prefer to stay (including Bkpg, P/R employee). Good year-round cashflow. Terms, Guarantee, Transitional Assistance.

**TAX & BKKPG PRACTICE #233024 RANCHO MIRAGE**  
\$330,000 GROSS (2024 Est). Tax 96% (\$603 Avg. fee); Acctg/Bkpg. 4% (3 clients, \$4,800/Yr. Avg.). 71% Net. No in-person appts. for 85% of clients. Practice can be relocated or perfect space to merge another practice into. Excellent Terms, Guarantee, Transition.

**CPA PRACTICE #226023 SAN DIEGO - LA MESA AREA**  
\$260,000 GROSS. Tax 71% (\$549 Avg. fee); Write-up/Bkpg. 29% (10 clients, \$7,600/Yr. Avg). No meetings for 98% of clients. Retain Seller's ofc. or relocate w/prior notice. Terms, Guarantee, Transition.

**CPA TAX PRACTICE #222423 SAN DIEGO - EL CAJON AREA**  
\$228,497 GROSS. 100% TAX (\$914 Avg. fee). Net 58%. Seller-owned office condo available to lease or buyer may relocate. Net will be higher for buyer with an existing practice & office. No meetings for 80% of clients. Very low A/R plus Terms, Guarantee, Transitional Assistance.

**CPA PRACTICE #218823 TUSTIN/SANTA ANA AREA**  
\$177,100 GROSS (Available). Tax 88% (\$1,186 Avg. fee); Write-up 9% (\$5,567/Yr. Avg.); Compilations, 3%. Net 81%;. Relocate to Buyer's office. No in-person appts. for 80% of clients. Terms, Guarantee, Transition.

**CPA #212524 N. OC/HUNTINGTON BEACH/LOS ALAMITOS**  
\$125,410 GROSS. Spin-off of about 20% of practice. Tax (\$657 Avg. fee); 2 Qtrly. Bkpg. clients (\$3,555/Yr. Avg). Good oppty. to grow your practice. Relocate to your office. 97% Net. No meetings for 96% of clients. Terms, Guarantee, Transition Support.

**EA TAX / BKKPG PRACTICE #209524 NO. SAN DIEGO COUNTY**  
\$98,000 GROSS. Tax 97% (\$625 Avg. fee); Bookkpg. 3% (\$1,500/Yr. Avg.). High Net: 97% Net. No meetings for 98% of clients. Relocate to Buyer's office within a reasonable distance. Terms, Guarantee, Transition.

**CPA TAX PRACTICE #206924 ORANGE COUNTY**  
\$69,785 GROSS. Spin-off of a book of tax clients, about 71% of the Gross. Avg. fee \$793. Net 94% (approx.). No meetings for 100% of clients. Great oppty. to expand your practice. Terms, Guarantee, Transition Assistance.

**CPA TAX PRACTICE #205724 LAKE FOREST**  
\$59,605 GROSS. 100% Tax (Avg. fee \$670). Net 94%. Seller works from home, relocate to Buyer's office. No meetings for 95% of clients. 1040 clients' AGI: \$297K. Terms, Guarantee & Transition. **OFFER ACCEPTED**

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